



<https://internetmediagroupltd.com/job/sales-executive/>

## B2B Sales Executive

### Description

We are seeking a highly motivated and ambitious **B2B Sales Executive** to join our new team based in Chester. It is an exciting and busy role, contacting potential clients, presenting and explaining our company products and services.

You will work closely with our experienced marketing team to identify and target businesses who we could help to see significant increases in opportunities with local customers, who are actively looking for their specific skills.

### Responsibilities

Reaching out to potential businesses, to explain all benefits our platform can provide to them and match them to local consumers who actively looking for their services.

Build lasting relationships with new and existing business customers, helping them to grow their business.

Work closely with our highly experienced and motivated marketing team to identify the best prospects possible.

Achieve sales and efficiency goals while developing a complete knowledge of all our products and services.

### Qualifications

Cold calling experience preferable

Have an excellent telephone manner and a personality that is adaptable when speaking to clients from a wide variety of business types.

Motivated and eager to take advantage of the earning potential of working in an uncapped commission role.

Experience in using a modern CRM system to manage your time, while providing regular feedback of any system improvements that could be made to make your role as an efficient as possible, to allow you more time to sell.

Have the vision to see the opportunities for rapid career advancement this opportunity, at a high-growth phase startup, provides.

### Job Benefits

Uncapped Commissions

Referral programme

Free On-site parking

Company pension

Casual dress

Company events

Transport links

### Company

Internet Media Group LTD

### Employment Type

Full-time

### Beginning of employment

6th October 2025

### Job Location

Chester Business Park, CH4 9QJ,  
Chester, Cheshire

### Working Hours

10am-6pm

### Date posted

July 29, 2025